



Department of Pharmaceuticals  
Ministry of Chemicals and Fertilizers  
Government of India



An International Exhibition & Conference  
on Pharmaceutical Industry



January 7<sup>th</sup> - 9<sup>th</sup>, 2016  
Bangalore International  
Exhibition Centre, Bengaluru

[www.indiapharmaexpo.in](http://www.indiapharmaexpo.in)

## AN INDUSTRY OVERVIEW

The Indian Pharmaceutical Industry is the third largest in terms of volume and thirteenth largest in terms of value as per a pharmaceutical analysis report by equity master.

The Indian Pharmaceutical Industry is estimated to grow at 20% Compound Annual Growth Rate (CAGR) over the next five years as per India Ratings, a Fitch Group company.

The Domestic pharma market is expected to grow at 10-12% in FY 15 as compared to 9% in FY 14 as per the recent report from Centrum Broking.

Road Ahead - The Indian Pharma market is expected to grow to USD 85 billion by 2020. The growth in Indian domestic market will be back on track with rise in consumer spending, rapid urbanization, raising healthcare insurance and so on.

(Source Internet)



**First major event** to increase overall growth of Pharma sector including exports and focus on increase of domestic production in the sector, organised by Government of India & FICCI, with the active participation from all Stakeholders.

Provide a platform to global investment community **to connect with stakeholders** in Pharma sector in India, Central and State Governments, leading business leaders and top executives from the industry, academics and experts from the world.

Encourage '**Make in India**' - for manufacturing of Drugs and Pharmaceutical Machines.

**INDIA PHARMA 2016** covers the whole process of Pharmaceutical Manufacturing, from various kinds of manufacturing / processing machineries to Lab Equipments, Analytical Instruments, APIs and other total solutions.



## BENGALURU, KARNATAKA - AS A VENUE

Karnataka, one of the growing bio-pharmaceutical states in the country, currently ranks fifth in pharma exports and contributes 10 percent to the Indian pharma export revenue. The State alone has 236 Pharma & Biotech Companies having annual global sales to the tune of Rs. 500 Crores.

Bengaluru is being recognized as a bio cluster of India. The creation of economic clusters of biotech units is attributable to the increasing returns under monopolistic competition and generation of strategic alliances. Leading companies like Accelrys, Advinus Therapeutics, Agilent Technologies, Animal Biotech, Automated Systems, Avesthagen, Bharat Biotech, Bigtec, Biocon, ClinTec (India) International, CytoGenomics, Delta Biologicals etc. are present in Karnataka.

## EVENT FORMAT

- ⊗ Exhibition
- ⊗ Conference
- ⊗ CEOs Forum
- ⊗ International Buyer-Seller Meet
- ⊗ Make in India
- ⊗ Media Interactions
- ⊗ Live Demonstrations
- ⊗ Inauguration and Networking Dinner



## OBJECTIVES

- ⊗ India Pharma 2016 will cover all the sectors of the pharmaceutical industry starting from finished formulations, APIs, Bio-pharmaceuticals, Fine Chemicals and intermediates, Natural extracts, Excipients and many more.
- ⊗ Display of Latest Pharmaceutical Machinery, Plants, Laboratory Equipments, Analytical Instruments and Cleanroom Equipments with Live Demonstration.
- ⊗ Direct Access to Highly targeted Senior Pharma Executives, Buyers, Procurement Managers, Contract Manufacturers.
- ⊗ Meetings with Managers and Business Development Managers who are looking for new supplies, building strategic partnerships or entering into new ventures.



# INDIA PHARMA 20

## WHY PARTICIPATE? |

- ⊗ Meet over 5000 global pharmaceutical and biotechnology professionals
- ⊗ Attendees from all major pharmaceutical drug manufacturing states and countries
- ⊗ Interact with top decision makers from the industry worldwide
- ⊗ Unique combination of Exhibition, Conference, Buyer-Seller Meet, partnering opportunities and networking events
- ⊗ Multiple opportunities to connect with current clients and prospective new customers
- ⊗ International Buyers from over 15 countries



## DISPLAY PROFILE |

- ⊗ Pharmaceutical Bulk Drugs, Intermediates & Formulations
- ⊗ Plant & Machinery for Pharma Production, directly or indirectly involved
- ⊗ Packaging Material & Machinery
- ⊗ Lab Equipments, Instruments, Lab wares
- ⊗ Clinical Research Organizations
- ⊗ Contract Manufacturers
- ⊗ Excipients & Additives
- ⊗ R&D, Quality Control etc.
- ⊗ Infrastructure & Accessories
- ⊗ Water Management, Waste Management
- ⊗ Bio-Pharmaceuticals
- ⊗ Environment & Pollution Control
- ⊗ Technical Publications
- ⊗ Trade Associations & Trade Promotion Bodies
- ⊗ Safety Equipments
- ⊗ Software for Pharma Industry & Management



2016

[www.indiapharmaexpo.in](http://www.indiapharmaexpo.in)



## VISITORS' PROFILE

- ⊙ CEOs, Technocrats and Scientists from Drug Manufacturing Companies
- ⊙ Decision Makers
- ⊙ Pharmacists
- ⊙ Engineers
- ⊙ R&D Professionals
- ⊙ Biotechnology Specialists
- ⊙ Doctors
- ⊙ Policy Makers, Diplomats and Foreign Commercial Corporations
- ⊙ Regulatory Officers
- ⊙ Purchase Officers of Pharma Companies
- ⊙ Hospital Administrators
- ⊙ Academicians, Teachers & Students
- ⊙ Equipments Suppliers & Distributors
- ⊙ Medical Representatives



### PARTICIPATION CHARGES

(Rate per sq. mtr.)

TYPE OF SPACE	FOREIGN	INDIAN
<b>Shell Space</b> (Minimum Area 9 sq. mtrs.)	US\$ 300	₹ 9,000.00
<b>Bare Space</b> (Minimum Area 27 sq. mtrs.)	US\$ 275	₹ 8,500.00

• Catalogue Entry Charges: ₹ 1000 / US\$ 20 per Company • Service Tax as applicable

## THE ORGANIZERS



**Department of Pharmaceuticals  
Ministry of Chemicals and Fertilizers  
Government of India**

The Department of Pharmaceuticals was created on 1st July 2008 to be a focused Department of Government of India for fostering growth of the Indian Pharmaceutical Industry. The Department has been assigned several functions including inter-alia promotion of Research, Education and Training, Public Private Partnership, International Cooperation, Inter-Sectoral cooperation, Industrial Cooperation, Environment and Hazard Management and Pricing and Availability of Medicines. The Department of Pharmaceuticals discharges their functions through active consultations with stakeholders to formulate new schemes / proposals / strategies for promoting growth of the Pharmaceutical Industry.



**Federation of Indian Chambers of Commerce and Industry (FICCI)**

FICCI is the voice of India's business and industry. Established in 1927, it is India's oldest and largest apex business organization. It serves its members from the Indian private and public corporate sectors and multinational companies, drawing its strength from diverse regional chambers of commerce and industry across states, reaching out to over 2,50,000 companies.

**EVENT PATRON:**



**For Participation, contact:**

**Shri Raj Kumar** - Under Secretary  
Department of Pharmaceuticals Ministry  
of Chemicals & Fertilizers, Shastri Bhawan,  
Dr Rajendra Prasad Marg, New Delhi - 110001  
Tel.: +91-11-23071162 • Fax: +91-11-23385765  
E-mail: uspi3-pharma@nic.in

**Mr. Kamal Bhardwaj** - Deputy Director  
Mob.: +91-9899392930 • E-mail: kamal.bhardwaj@ficci.com  
**Mr. Varun Shekhar Mittal** - Assistant Director  
Mob.: +91-7428118390 • E-mail: varun.mittal@ficci.com  
Federation of Indian Chambers of Commerce and Industry,  
Federation House, Tansen Marg, New Delhi - 110 001  
Tel.: +91-11-23487318, 23487494 (D) • Fax: +91-11-23359734 (D)