



Defence Exhibition Organisation
Ministry of Defence
Government of India



1/8

defexpo 14
INDIA



8TH LAND, NAVAL & INTERNAL HOMELAND SECURITY SYSTEMS EXHIBITION

6 - 9 February, 2014 • Pragati Maidan, New Delhi



www.defexpoindia.in

INDIA'S DEFENCE INDUSTRY

The Indian Aerospace and Defence market is full of significant opportunities for both Indian and foreign companies. The total budgetary allocation is nearly about 2.1% of its GDP towards defence spending. Amongst the total budget nearly 40% is allocated to capital acquisitions.

India ranks among the top 10 countries in the world in terms of military expenditure. With the emergence of strong capable private industry it has proven itself in terms of design, innovation in product technology and system integration along with huge pool of high quality talent at lower cost, Indian defence industry is geared to strengthen its partnerships with foreign OEMs, and other stakeholders for setting up of vibrant defence industrial base in India. Strong defence industrial base will help in creating new employment, manufacturing base, talent nurturing and development of niche technology and encouragement to R&D that will lead to a win-win strategy for both partners.

The previous editions of DEFEXPO have generated a huge interest from global and Indian defence players. India being largest importer of defence equipments and products has attracted foreign OEM to showcase their capabilities and explore the grounds for collaboration with Indian industry for development of futuristic technologies and maintenance of existing systems. With the aim of developing defence industrial base, the DPP 2013 emphasised on indigenisation. This will be a major boost to Indian defence industry and also open a Pandora for global players to enter into strategic partnership for R&D, development of new technology and niche products catering to the needs of domestic and global market. DEFEXPO 2014 would be a big step in bringing the best in defence sector together. It aims to help Indian companies to unleash their potentials and create an enabling environment for forging ties between the global players, DPSUs, Indian large private defence players, MSMEs, academic institutions, Defence forces and MoD.



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OVERSEAS PARTICIPATION EXPECTED FROM

- Austria
- Belarus
- Bulgaria
- Canada
- Czech Republic
- Finland
- France
- Germany
- Greece
- Hungary
- Israel
- Italy
- Kazakhstan
- Poland
- Romania
- Russia
- Singapore
- Slovakia
- Slovenia
- Spain
- Sweden
- Switzerland
- Thailand
- The Netherlands
- UAE
- UK

EXHIBITORS' PROFILE

Developers / Manufacturers / Distributors / Suppliers of the following product categories:

- All types of armoured vehicles
- Automated security systems
- Electro-optical systems
- Communication/Telecom systems
- Information Technology
- All types of weapons & explosives
- Parachutes
- Surveillance equipment
- Satellites
- Magnetic sensors
- Medical equipments
- Research & Development
- Clothing
- Submarines
- Tanks
- Anti-aircraft guns
- Explosives/detection systems
- Ship building/Ship repair, etc.

VISITOR PROFILE

- Overseas Official Delegations and Business Delegations
 - Delegates from Government including Armed Forces
 - Industry Leaders
 - Manufacturers of Defence Products & Equipments
 - Private Sector Stakeholders
 - Dealers & Suppliers of Defence Products & Equipments
- ...and many more.

SPACE RENTAL CHARGES

Exhibitor	Indoor (Raw Space)	Indoor (Shell Stand)	Outdoor (Raw Space)
Indian	₹ 10,672 / sq. mtr.	₹ 14861 / sq. mtr.	₹ 5663 / sq. mtr.
Foreign	\$ 627 / sq. mtr.	\$ 780 / sq. mtr.	\$ 321 / sq. mtr.

*Plus applicable taxes (12.36% Service Tax) on Net Participation Fee

DATES & TIMINGS

Business Visitors	Feb 6 - 8, 2014	09.30 am - 05.30 pm
General Public	Feb 9, 2014	09.30 am - 05.00 pm

VENUE

Hall No. 7, 8, 9, 10, 11, 12, 12A, 14, 15, 18 and Outdoor
Pragati Maidan, New Delhi, India

NUMBER OF OFFICIAL DELEGATIONS INVITED : 96

NUMBER OF COUNTRY DELEGATIONS EXPECTED : 65

FREQUENCY: Biennial

IN RETROSPECT - DEFEXPO 2012

DEFEXPO 2012 was a huge success. It was an exclusive opportunity for all the participants. It saw the networking, sourcing and selling of the most sought-after market in the region of land and naval systems. Increased investment and upgradations from some of the best technology providers was a consequence of the expo. It also saw an impressive confluence of people, represented by delegations from national and international bodies. An opportunity, a showcase, the defence sector had not seen anything better.

The Expo proved to be an excellent platform for interaction with the stalwarts of the sector and saw some of the best business alliances.

Total Number of Exhibitor Participation - 567

Total Number of Foreign Companies Participated - 232

63 OFFICIAL DELEGATIONS FROM 58 COUNTRIES:

Afghanistan, Bahrain, Belarus, Brazil, Brunei, Bulgaria, Cambodia, Cameroon, Chile, China, Czech Republic, Djibouti, Ecuador, Egypt, France (2 Delegations), Germany (2 Delegations), Hungary, Indonesia, Israel, Japan, Jordan, Kazakhstan, Kenya, Malaysia (2 Delegations), Maldives (2 Delegations), Mauritius, Mongolia, Mozambique, Nepal, Netherlands, Nigeria, Oman, Poland, Qatar, RoK, Russia, Rwanda, Saudi Arabia, Senegal, Serbia, Seychelles, Singapore, South Africa, Sri Lanka, Sudan, Suriname, Sweden, Tajikistan, Taiwan, Tanzania, Thailand (2 Delegations), Turkey, UAE, UK., USA, Uzbekistan, Vietnam and Zimbabwe & many more...



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DEFENCE EXHIBITION ORGANISATION

Defence Exhibition Organisation (DEO) was constituted as a separate entity in 1981 under the Department of Defence Production (DDP) to harness the capabilities of industry at large, in supplementing defence production. The Department manages 39 Ordnance Factories spread across 24 different locations in the country through the Ordnance Factory Board (OFB). The Department also has under its jurisdiction, nine Defence Public Sector Undertakings (DPSUs).

DEO is the nodal agency for conduct of all Defence Exhibitions in India. Under DDP, DEO organizes two biennial International exhibitions, the Aero India and the Defexpo India. It also co-ordinates participation of Indian Defence Industry, both in the Public and Private sector in exhibitions abroad and maintains a permanent Defence Pavilion at Pragati Maidan, New Delhi to provide an overview of country's Defence Production Capability in the Public Sector.



FEDERATION OF INDIAN CHAMBERS OF COMMERCE AND INDUSTRY

Set up in 1927, FICCI is the largest and oldest apex business organization of Indian business. With a nationwide membership of over 1500 corporates and over 500 chambers of commerce and business associations, FICCI espouses the shared vision of Indian businesses and speaks directly and indirectly for over 250,000 business units. FICCI maintains the lead as the proactive business solution provider through research, interactions at the highest political level and global networking.

FICCI organizes a large number of events including Exhibitions, Conferences, Seminars, business meets etc. for promoting business.

For information, please contact:

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For participation at Exhibition, please contact:

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